BALANCE SHEET
As at Jun.30, 2014

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 233.835.448.800 | 218.695 .795 .677 |
| I | Cash \& Cash equivalents | 110 |  | 10.672.618.267 | 6.054.808.196 |
| 1 | Cash | 111 | V. 01 | 10.672.618.267 | 6.054.808.196 |
| 2 | Cash equivalents | 112 |  | - | - |
| II | Short-term financial investments | 120 | V. 02 | 9.000.000.000 | 12.300.000.000 |
| ----1 | Short-term investments | 121 |  | 9.000 .000 .000 | 12.300 .000 .000 |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | -- |
| III | Short-term receivables | 130 |  | 44.451.764.818 | 35.621 .419 .032 |
| 1 | Trade accounts receivables | 131 |  | 27.397.015.127 | 22.594.270.976 |
| 2 | Prepayment to suppliers | 132 |  | 14.338.590.573 | 12.505.232.481 |
| 3 | Short-term intercompany receivables | 133 |  | - |  |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - |  |
| 5 | Other receivables | 135 | V. 03 | 6.960 .927 .455 | 4.766 .683 .912 |
| 6 | Provision for short-term doubtful debts | 139 |  | (4.244.768.337) | (4.244.768.337) |
| IV | Inventories | 140 |  | 161.250.765.155 | 155.600.393.897 |
| 1 | Inventories | 141 | V. 04 | 161.310.445.584 | 155.659 .847 .526 |
| 2 | Provision for devaluation of inventories | 149 |  | (59.680.429) | (59.453.629) |
| V | Other short-term assets | 150 |  | 8.460.300.560 | 9.119.174.552 |
| 1. | Short-term prepaid expenses | 151 |  | 4.078 .517 .948 | 3.246.059.127 |
| 2 | VAT deductible | 152 |  | 532.088 .765 | 3.086.948 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 62.812 .893 | 35.186.766 |
| 4 | Other short-term assets | 158 |  | 3.786.880.954 | 5.834 .841 .711 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 115.989.086.641 | 117.442.033.235 |
| I | Long-term receivables | 210 |  | 8.332.000.000 | 8.332.000.000 |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - |  |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | 8.332.000.000 | 8.332.000.000 |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 71.992 .938 .700 | 72.484 .310 .513 |
| 1 | Tangible fixed assets | 221 | V. 08 | 37.867.649.753 | 41.034.867.849 |
|  | - Historical cost | 222 |  | 101.478.091.298 | 99.384.312.331 |
|  | - Accumulated depreciation | 223 |  | (63.610.441.545) | (58.349.444.482) |
| 2 | Finance leases fixed assets | 224 | V. 09 | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 25.990.359.694 | 26.157 .940 .625 |
|  | - Historical cost | 228 |  | 28.753.086.027 | 28.593.963.910 |
|  | - Accumulated depreciation | 229 |  | (2.762.726.333) | (2.436.023.285) |


| 4 | Construction in progress | 230 | V. 11 | 8.134.929.253 | 5.291.502.039 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | 34.364.000 | 34.364 .000 |
|  | - Accumulated depreciation | 242 |  | (34.364.000) | (34.364.000) |
| IV | Long-term financial investments | 250 |  | 24.200.313.732 | 24.364 .063 .732 |
| 1 | Investment in subsidiaries | 251 |  | -------------- | ----------- |
| 2 | Investment in associate or joint-venture companies | 252 |  | 11.469.202.188 | 11.469 .202 .188 |
| 3 | Other long-term investments | 258 | V. 13 | 12.731.111.544 | 12.894.861.544 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | - |  |
| V | Other long-term assets | 260 |  | 11.463.834.209 | 12.261.658.990 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 5.168.060.245 | 5.643.098.184 |
| 2 | Deferred income tax assets | 262 | V. 21 | 858.912.320 | 862.837.202 |
| 3 | Others | 268 |  | 5.436.861.644 | 5.755.723.604 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 349.824.535.441 | 336.137.828.912 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 286.807.633.821 | 264.195.678.397 |
| I | Short-term liabilities | 310 |  | 274.496.410.002 | 246.608.658.608 |
| 1 | Short-term borrowing | 311 | V. 15 | 108.775.000.000 | 94.680 .044 .926 |
| 2 | Trade accounts payable | 312 |  | 131.201.907.416 | 110.716 .889 .108 |
| 3 | Advances from customers | 313 |  | 2.209.172.069 | 1.312.659.015 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 610.925 .904 | 813.387 .949 |
| 5 | Payable to employees | 315 |  | 3.276.667.703 | 5.567.959.650 |
| 6 | Payable expenses | 316 | V. 17 | 16.118.481.815 | 15.985.218.924 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 12.304.255.095 | 17.532.499.036 |
| 10 | Provision for short-term liabilities | 320 |  |  |  |
| 11 | Bonus and welfare fund | 323 |  | - |  |
| II | Long-term liabilities | 330 |  | 12.311.223.819 | 17.587.019.789 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | -- |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | 3.644 .525 .548 | 3.695 .870 .694 |
| 4 | Long-term borrowing | 334 | V. 20 | 8.332.000.000 | 13.650 .818 .824 |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | 334.------7-271 | 240-330-271 |
| 9 | Scientific and Technological Development fund | 339 |  | ----------- | ------------ |
| B | OWNER'S EQUITY | 400 |  | 63.016.901.620 | 71.942.150.516 |
| I | Capital sources and funds | 410 | V. 22 | 63.016.901.620 | 71.942.150.516 |
| 1 | Paid-in capital | 411 |  | 110.402.410.000 | 110.402.410.000 |
| 2 | Capital surplus | 412 |  | 24.738.460.046 | 24.738.460.046 |
| 3 | Other capital of owner | 413 |  | -------------- | -------------- |
|  | Treasury stock | 414 |  | (2.616.000.640) | (2.616.000.640) |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 970.956.900 | 970.956.900 |
| 8 | Financial reserve fund | 418 |  | 1.027.776.814 | 1.027 .776 .814 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | (71.506.701.500) | (62.581.452.604) |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | - |  |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 349.824.535.441 | 336.137.828.913 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 151.403.205.922 | 169.273.273.299 |
| 2. Deductions | 02 |  | 1.824.427.585 | 2.132.292.179 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 149.578.778.337 | 167.140.981.120 |
| 4. Cost of sales | 11 | VI. 27 | 97.000.495.975 | 112.922.171.032 |
| 5. Gross profit (20=10-11) | 20 |  | 52.578.282.362 | 54.218.810.088 |
| 6. Financial income | 21 | VI. 26 | 2.046.561.819 | 1.339.478.035 |
| 7. Financial expenses | 22 | VI. 28 | 6.649.617.981 | 7.228.892.773 |
| - In which: Interest expense | 23 |  | 6.458.512.558 | 7.114.381.973 |
| 8. Selling expenses | 24 |  | 46.040.016.840 | 50.179.873.840 |
| 9. General \& administrative expenses | 25 |  | 10.824.044.735 | 10.407.460.654 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | (8.888.835.375) | (12.257.939.144) |
| 11. Other income | 31 |  | 1.197.266.513 | 1.071.833.166 |
| 12. Other expenses | 32 |  | 1.180.591.163 | 5.255.097.012 |
| 13. Other profit (40=31-32) | 40 |  | 16.675.350 | (4.183.263.846) |
| 14. Profit or loss in joint venture | 45 |  | - | (162.029.167) |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | (8.872.160.025) | (16.603.232.157) |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 49.163.988 | - |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | 3.924.883 | 126.942.241 |
| 18. Profit after tax (60=50-51-52) | 60 |  | (8.925.248.896) | (16.730.174.398) |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | (8.925.248.896) | (16.730.174.398) |
| 19. EPS (VND/share) | 70 |  | (826) | (1.549) |

## CASH FLOW STATEMENT

Quarter 2/2014 (Direct method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 153.331.975.905 | 164.058.981.101 |
| 2. Cash paid for supplier | 02 |  | (101.416.084.099) | (137.233.784.226) |
| 3. Cash paid for employee | 03 |  | (20.967.467.120) | (22.086.066.980) |
| 4. Cash paid for interest | 04 |  | (6.458.512.558) | (7.114.381.973) |
| 5.-Cash paid for corporate income tax | 05 |  | ------------- | ------------- |
| 6. Other receivables | 06 |  | 67.344.972.490 | 20.663.916.231 |
| 7. Other payables | 07 |  | (98.471.227.728) | (20.553.847.135) |
| Net cash provided by (used in) operating activities | 20 |  | (6.636.343.110) | (2.265.182.982) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | - | (1.008.993.630) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | 2.093.278 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 1.500 .000 .000 | - |
|  | 25 |  | ( 41.250 .000 ) |  |
| 6. Withdrawal of capital in other companies | 26 |  | 205.000.000 | 92.415.916 |
| 7. Cash received from interest, dividend and distributed pro-----1t | 27 |  | 430.266 .931 | 101.940.553 |
| Net cash used in investing activities | 30 |  | 2.094.016.931 | (812.543.883) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  | - |
| 1. Cash received from issuing stock, other owners equity | 31 |  | - | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 218.332.908.416 | 106.375.180.519 |
| 4. Cash paid to principal debt | 34 |  | (209.172.772.166) | (101.779.573.543) |
| 5. Cash paid to financial lease debt | 35 |  | ----------------- | ---------------- |
| 6. Dividend, profit paid for owners | 36 |  | ------------ | ----------- |
| Net cash (used in) provided by financing activities | 40 |  | 9.160.136.250 | 4.595.606.976 |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | 4.617.810.071 | 1.517.880.111 |
| Cash and cash equivalents at beginning of year | 60 |  | 6.054.808.196 | 5.388.109.144 |
| Influence of foreign exchange fluctuation | 61 |  | ------------ | ------------ |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 10.672.618.267 | 6.905.989.255 |

